

Global Market Access Services





Expand your markets with our comprehensive GMA (Global Market Access) programmes.

Obtain country-specific approvals and certifications with our dedicated service and deliver your products into global markets, quickly, simply and cost-effectively.

What is GMA (Global Market Access)?

In most countries or regions, rules and regulations dictate not only what requirements apply to specific products but also how compliance with those rules and regulations should be demonstrated.

GMA is the process of identifying the relevant regulatory requirements for these countries and regions and managing the steps to product compliance.

At Eurofins E&E we go further, establishing a relationship with you that will benefit you, now and in the future, as you develop new products, update existing product ranges and look to access new markets.

Our GMA team will guide you through the process of compliance and approval to help you maximise the revenue and profits from your products and your business.

Our GMA services include

- Country specific compliance services
 - Obtaining country specific compliance marks and approvals to allow you to access your chosen markets
- Compliance reviews
 - Country specific research into regulatory and compliance requirements
 - Identification of specific country approvals needed
 - Review of your current approvals, certifications or documentation
 - Guidance on labelling, packaging & product documentation
- Gap Analysis
 - Identification of where additional testing, certification or approval are needed to obtain or maintain compliance in new or existing markets

How we can help you access new markets

We will make the process of accessing new markets or meeting new regulatory requirements as simple and straight forward as possible.

Our GMA team will review any current product approval and certifications that you may have and identify the requirements for each country that you want to access.

We'll carry out a gap analysis and identify what, if any, additional testing is needed and what new approvals will be needed to ensure on-going compliance.

Together, we'll develop and implement an action plan to obtain the required approvals, certifications and compliance that will allow you to access your chosen markets cost-effectively.

- Testing & Certification
 - Comprehensive global testing and certification capabilities including the IECEE CB Scheme and the MET Mark for US/Canadian safety compliance
- Application, submission & administration
 - Provision of an in-country representative where required
- Guidance and support
 - On-going advice and support to ensure you can access information whenever it's needed during your product development cycle

To give you flexibility, you can choose from any part of our GMA services or we can provide you with a complete solution to deliver compliance, certification and regulatory approvals.